



VALIANCE

Transforming Businesses with Data Analytics and Artificial Intelligence

Key Technology Partners



Great Place To Work[®]

Certified

MAR 2022 - MAR 2023

INDIA

™



Artificial Intelligence & Machine Learning



Data Engineering



Data Lake



Data Warehousing



IoT Analytics

Company Overview

Valiance is a global AI & Data analytics firm helping clients build cutting edge technology solutions for digital transformation in areas of Credit Risk, Fraud, Customer Engagement, Predictive Maintenance, Quality Inspection, Data lake, IoT analytics, Supply Chain analytics etc. Our team comprises of 100+ professionals across Machine Learning, Data Engineering & Cloud expertise.

What makes us different?

- Experienced, cross-trained team of seasoned technology professionals
- 10 years plus history of happy clients and successful engagements
- Expertise across entire lifecycle of data; i.e. data engineering, deployment, AI/ML, cloud computing.
- Expertise with solutions architecture, execution and ongoing management
- Flexible, technology agnostic approach in designing solutions that meet client needs
- Ability to comprehensively review and understand business requirements, technology constraints, compliance and regulatory issues through senior partner-level involvement

Our Growth Story



100+

Successful
Projects

10+

Industries
Served

4x

revenue growth in
previous financial year

100+

Employee
Strength



US: New York, Austin

INDIA: Delhi, Bengaluru

We are on a Mission to Transform the Businesses with Data Analytics & AI

Leadership Team



Vikas Kamra Founder and CEO

Vikas brings in 15+ years of experience leading and managing client engagements across diverse sectors in software and analytics space. **He is an alumnus of IIT, Delhi**

Shailendra Kathait Co-founder & Chief Data Scientist

Shailendra brings in 14+ years of experience and leads data science practice for Valiance overseeing successful implementation of AI algorithms in diverse industries and problem areas. He holds several patents and is an anchor author of several publications on Machine Learning & Optimization. **Shailendra is an alumnus of MERI & IIT, Delhi**



Anindya Palit Chief Strategy Officer

Anindya brings 30+ years of experience working in large companies like Infosys, Covansys (now part of CSC), Coats Viyella and Tata Motors, as well as helped scale start-ups and small companies. He has established successful partnerships with major as well as emerging technology companies, and is on academia advisory boards. He holds **a MBA from IIM, Calcutta and a B.Tech. from IIT, Kanpur.**

Subodh Kumar Sahu VP - Business Growth

Subodh brings in 20+ years of thought leadership in driving business growth for mainstream software majors with a key focus on digital transformation and adoption of AI into our lives. He has spent the majority of his career in companies like Microsoft, Teradata, IBM, and Oracle working with senior business and technology leaders, partners, and consulting organizations helping customers to drive differentiated business outcomes. **He holds a degree in Law from the University of Delhi**



Kavita Yadav AVP - Human Resources

Kavita has 10 years of experience across various functions of HR. She has worked across Healthcare and Technology domain. Kavita oversees the HR functions at Valiance. She holds an **MBA Degree in Human Resources.**

Key Verticals & Practice Areas

Worked across plethora of industries for projects in Personalization, Credit, Risk, Fraud, IoT analytics, Data Lakes and Data Warehousing, Computer Vision, Data Enrichment



Consumer & SME Lending



Personal Finance



Media and Entertainment



Wealth Management



Insurance



Pharma



Metals and Mining



Energy and Utilities



Digital Marketing



Consumer Internet



Manufacturing



Healthcare

Practice Areas



Artificial Intelligence & Machine Learning



Data Engineering



Data Lake



Data Warehousing



IoT Analytics

Trusted by Top Brands around the Globe..



Our Accomplishments ..

in the past 12 months

4X

Revenue Growth

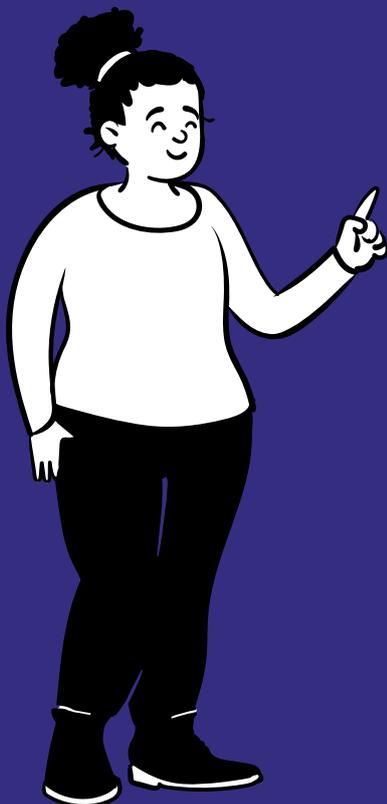
2X

Team Size

PARTNERSHIPS

AWS , GCP,
Cloudera

What's in for 2022..?



Quadruple the Revenue



Headcount Growth to 300



Scale Cloud Partnerships



Build Supply Chain Practice



Start On-Site Presence

WHY JOIN VALIANCE?

Challenge Yourself Everyday..

We build cutting-edge algorithms & analytics tools, designed to solve the most critical business problems in areas of Credit Risk, Fraud, Customer Engagement, Predictive Maintenance, Quality Inspection, Data lake, IoT analytics, Supply Chain analytics & more. While working at Valiance you get to :

- 👉 Work across diverse projects in AI, Data Analytics & Cloud
- 👉 Create IP's/accelerators that can drive value for our clients
- 👉 Contribute to POC's alongside your primary work

Looking for a High Growth Career?

Valiance offers promising growth in your career.

We offer:

Financial Growth: Quarterly rewards, Twice a year appraisals, Accelerated promotions & Onsite opportunities, Be a part of our ESOP pool

Skill Growth: Sponsored Cloud Certifications (AWS, GCP, Azure), Upskilling Courses, Opportunity to Contribute to areas outside your primary expertise like Sales, Marketing, Pre-Sales

Stand out as a Thought Leader: Lead and drive webinars, Participate in events and conferences, Contribute to research papers etc



WHY JOIN VALIANCE?

Sneak Into Our Work Culture

As much as we believe in working hard, we love to celebrate and have fun together. We stand by the following in our work ethics:

-  High degree of ownership
-  Zero Micromanagement
-  Performance-oriented
-  Openness to suggestions & feedback
-  Regular Employee engagement activities
-  Annual Destination Team Meets
-  Team Lunches

Just In.

We recently launched #ValianLeaderboard, where you stand a chance to win exciting rewards every quarter

We organize fun activities and games on 2 Fridays in a month. The top scorers each quarter get to win surprise rewards!

Career @ Valiance.

Here's what our leaders have to say about building a career at Valiance

"At Valiance its our constant endeavor to create a workplace that reflects ownership, excellence, trust and empathy. With a flat hierarchy structure, we believe in zero micro management and trust our people to do their best. As a company that's growing aggressively and working at an intersection of cutting edge technologies, we expect our people to don multiple hats and keep enhancing their skills. Your career growth is equally important to us and we play our part by exposing you to different types of projects, roles in a year, along with sponsorship of certifications and accelerated appraisals for high performers. Needless to say no organization is perfect and so aren't we. However. we take all feedback very seriously with continuous efforts to make our workplace one of the best. For potential candidates I say - Don't seek a job with us, seek a career instead!"

VIKAS KAMRA

CEO and Founder

"Valiance is all about helping our clients solve some of the most challenging problems, all while pushing boundaries of technologies. We have been at the forefront of AI/ML, whether it is designing algorithms to identify new mining location using satellite data, or design treatment efficacy for fertility. Our employee partners are at heart of innovation, with ample opportunities for them to learn, grow and excel. We look forward to welcoming you on-board as Valiance zoom past maglev"

SHAILENDRA KATHAIT

Co-founder & Chief Data Scientist

"Our employees are our greatest asset. Our objective is not to offer you a job, but we offer you a career which you are passionate about and aspire to become in future. Our primary focus is to align your career aspirations with our overall growth strategy. We believe in continuous learning and encourage you to upskill your capabilities by providing opportunities of relevant certifications and trainings. We promise you a rewarding and fun-filled career at Valiance!"

KAVITA YADAV

AVP - Human Resources

Employee Testimonials



Ravi Kumar
Sr. Technical Architect

Ravi comes with an overall 13+ years of IT experience in India & abroad, carried out multiple roles like IT-Manager, IT-Consultant, Team Lead. Worked in different domains like BFSI, Oil & Gas, Retail; with various technologies in the market like SAP R3, MS Dynamics Navision, Microsoft Business Intelligence, Microsoft SQL Server, LS Retail etc

"I would like to recall words of Vikas while on boarding "Have a fun ride together...", indeed it is. The journey so far at Valiance Analytics is inspiring and challenging. With a vast ocean of opportunities within the company, where one can groom and flourish in the technologies of their choices. I am grateful for this opportunity where I can contribute and be a part of this organization's success story"



Navya Mishra
Business Analyst

Navya has completed her Btech from MIT, Manipal with masters degree in Automation and Control from the Newcastle University. She kick started her professional career with Valiance in April 2020 and has been working with her as a Business Analyst since then

"I started my career at Valiance as a Business Analyst and immediately felt welcomed. It has been a year since I joined and every day I learn something new! The best part about my journey at Valiance is that I have and will get various opportunities to grow professionally, and my mentors and teammates will always have my back."



Akash Gupta
Product Analyst

Akash comes with an experience of 3 years. Having worked as a Data Analyst and Product Analyst with reputed organization, he has expertise in various programming languages, database tools and hands on experience working on analytics tools like Tableau, Firebase, MoEngage, Google Data Studio etc

"Since joining Valiance, I have had a good professional journey. The time I have been with the company are the most rewarding and best learning years of my career. It is very motivating to join a company early in its growth process and I thoroughly enjoy working here. If you want to work in good environment, you can join any place, but if you want to work in a great environment – this is the place"



Employee Testimonials



Chitrang Tyagi
Software Development
Engineer

Chitrang has been working with us for nearly 1.5 years, he joined us as an intern and now he is a full time employee involved in a variety of projects

"My journey with Valiance has been like an extended learning course. I joined as an Android Developer Intern & today I'm a Software Developer in (GoLang, Python, AWS). In these 2 years of journey I have worked on a wide variety of tech-stack starting from React Native and, on the course I got my hands on React JS, Python, Django, AWS IoT Infrastructure and finally on GoLang. I would say that Valiance has played the most important role in shaping up my career as a Software Developer. I am really thankful to the leadership team for such good opportunities and projects"



Sakshi Bhalla
Assistant Manager -
Marketing

Sakshi completed her B.com from Delhi University with PGDM in Marketing and Analytics from T.A.Pai Management Institute, Manipal. She comes with 3+ years of experience working as a Marketing professional with product startups. She is skilled in Social Media Marketing, Inbound Marketing & Content Marketing.

"If you love what you do and wish to be the part of a company in its growth years, this is the place to be. Its a pleasure to be a part of the team that believes in you and your capabilities. The management is very approachable and is all ears to fresh ideas. Valiance is driven by a dedicated founding team with a hunger for growth! (of company as well as its employees)"



Vivek Shukla
Business Development
Manager

Vivek graduated with a B.E. (Mech) from Saraswati College of Engineering (Mumbai University). He brings to the table 4+ years of experience as a Business Development professional within a startup business

"Having started my career at Valiance as a Business Development Manager, I instantly felt at home. Since joining, I have learned something new every day! Joining a company early in its growth phase is very motivating, and I thoroughly enjoy working here. I am fortunate to have had and will have many opportunities to grow professionally at Valiance"



Employee Testimonials



Ritayu Nagpal
Lead Data Scientist

Ritayu is a Data Analytics professional with over 4 years of experience in analytics delivering machine learning solutions using tools such as Python, R, Excel and Tableau. He recently graduated in Master of Data Science program from University of British Columbia

"After completing my Masters, I was looking for a workplace that is employee-friendly and stimulates intellectual curiosity, and Valiance Solutions offered me both. The company has given me the opportunity to take on new challenges and develop new skills in the process, and has further helped me grow not just professionally but also personally. I thoroughly enjoy working with the data science team and I am really happy to be a part of this organisation"



Chirag Tyagi
Lead Business Growth & Customer Success

Chirag is a sales professional and comes with 6 years of experience in Sales having worked with customers across different geographies including EMEA, USA, APAC and UK. He has been associated with Valiance for more than 2 years now and Leads Business Growth and Customer Success

"Learning has always been exciting for me that is why I thought of choosing Valiance. But things got a little confusing after looking at the glassdoor reviews, however, but rather than making assumptions, I thought of discussing it with the team because I believe that there are always two sides to a story. I discussed it through and clarified my doubts about the company and culture. I got the assurance that the reality is pretty much different compared to few sentences I read. So, here I am 2 years root strong with a happily planned distant journey, hand in hand with my company!"



Saurabh Sharma
Sr. Data Scientist

Saurabh is a Computer Science Graduate with 3.5 years of work experience in working as a Data Science and Analytics professional. He joined the Valiance team as a Sr. Data Scientist and has been involved in working on key Data Science projects

"My journey with Valiance has been absolutely wonderful, mixed with challenging work, productive collaborations and much awaited fun Fridays. You are always encouraged and supported to upskill yourself time and again. The best thing is that the Sr. management is always a text (or phone call) away to support and guide you whenever you need them. I am glad to be part of this success journey"



Need more reasons to join our Team?

Valiance is one of the fastest growing Data Analytics companies. When the industry across the globe had taken a backseat pertaining to the perils of Covid19, we managed to stay afloat and sail through this pandemic without hampering our profitability..

During these tough times, we have stood by our employees and ensured -

- No lay offs
- Timely salaries, bonuses and appraisals
- Implementation of employee friendly policies



4X REVENUE TARGET FOR YEAR 2022-2023

We are expanding rapidly to become a 300+ member team by the end of year 2022!

Why Should You Not Join US.. ?

Valiance might not be the RIGHT choice for you if:

- You cannot work in a Micromanagement free workspace
- You cannot work in a fast paced environment of uncertainty
- You cannot take responsibility and accountability of the work assigned to you
- You are not loyal and committed to your work
- You are not passionate to build and lead teams



When Social Distancing Was Not a Thing!

*Nonetheless, we remain connected through weekly calls
and fun activities!*



Glimpses of Our Annual Meet 2021, held at Goa..

You will be the Brand Ambassador of Valiance..

We take pride in the fact that, all our people are highly motivated and self driven individuals, who take ownership of their work. Our people are encouraged to showcase responsibility towards their work with utmost dedication and sincerity, as they are our Brand Ambassadors!

How can you contribute towards the company's growth?

- **Delivering Customer Value** - Quality work and Ownership
- **Getting Future Ready** - We offer Upskilling/ Reskilling opportunities in Technical skills so that you can excel in your area of expertise
- **Building Great Work Culture** - Respect, Excellence, Transparency, Teamwork, Ownership and Diversity are the mantras at Valiance
- **Coaching and Mentoring Teams** - You stand an opportunity to become a teamleader coaching and mentoring your peers
- **Team Expansion**- We have an exciting referrals policy, which encourages you to bring in more gems just like you.
- **Become an Industry Thoughtleader** - Do you love writing and sharing stories? If yes, you can connect with our marketing team and get your articles / papers published and move towards becoming a thoughtleader in your space
- **Enjoy & Have Fun !**

FOLLOW US



#Lifeatvaliance
#ValianTribe



Let's Grow Together!

Be a part of our growth story ..



Come, Be a Part Of
Rapidly Growing **#ValianTribe**

