



**Job Title: Forward Deploy Engineer**

**Experience:** 4+ Years

**Location:** Noida/Remote

**Employment Type:** Full-Time

**About the Company**

We are a dynamic and innovative technology company leveraging cutting-edge cloud technologies and generative AI to create groundbreaking solutions that address complex challenges across various industries. Valiance is a global AI and Data Analytics firm dedicated to empowering organizations through innovative technology solutions for digital transformation. We collaborate with marquee brands across India, the US, and APAC, delivering transformative solutions in Credit Risk, Fraud Detection, Predictive Maintenance, Quality Inspection, Data Lake Development, IoT Analytics, and more. Our team consists of 100+ experts specializing in Machine Learning, Data Engineering, and Cloud Technologies

**About the Role**

We are looking for a highly motivated **Forward Deploy Engineer** who can bridge the gap between customers and engineering teams. This role involves working closely with clients to understand their workflows, translating business needs into scalable technical solutions, and driving end-to-end deployment of AI-powered products. You will operate at the intersection of Product, Engineering, and Customer Success—owning implementation, customization, and successful rollout of solutions in customer environments.

**Key Responsibilities**

- Translate customer workflows and business problems into scalable product features
- Identify, define, and prioritize functional requirements
- Collaborate with technical teams to shape and execute the product roadmap
- Understand customer domain, industry context, and operational challenges
- Manage stakeholders and clearly communicate timelines, deliverables, and expectations
- Design, prototype, and deliver MVPs aligned with client needs
- Deploy and optimize AI/ML solutions in production environments
- Integrate systems using RESTful APIs and distributed architectures
- Work with structured and unstructured data using SQL & NoSQL databases
- Support cloud-based deployments (primarily GCP)
- Ensure solution performance, scalability, and reliability

**Required Skills & Qualifications**

- 4+ years of experience in software engineering, AI/ML engineering, or solution engineering roles
- Strong proficiency in **Python**
- Solid understanding of **Distributed Systems & Cloud Services (GCP preferred)**
- Experience building prototypes and production-grade MVPs
- Good working knowledge of **SQL & NoSQL databases**
- Hands-on experience with **RESTful APIs**
- Strong understanding of **Supervised & Unsupervised ML algorithms**
- Exposure to **Computer Vision (CV) & Neural Networks**



- Well-versed in **Generative AI concepts** including:
  - Retrieval-Augmented Generation (RAG)
  - Prompt Engineering
  - Model Fine-Tuning

### **Preferred Qualifications**

- Experience working in customer-facing technical roles
- Experience deploying AI/ML models in real-world enterprise environments
- Strong problem-solving and solution design capabilities
- Excellent communication and stakeholder management skills
- Ability to thrive in a fast-paced, ambiguous, and high-ownership environment

### **What Makes This Role Exciting**

- Work directly with customers to build impactful AI solutions
- Drive real-world deployment of cutting-edge Generative AI systems
- Operate in a high-ownership, high-visibility environment
- Fully remote opportunity with global exposure